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A general cost model to assess the implementation of collaborative robots in assembly processes

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Abstract

In assembly processes, collaborative robots (cobots) can provide valuable support to improve production performance (assembly time, product quality, worker wellbeing). However, there is a lack of models capable of evaluating cobot deployment and driving decision-makers to choose the most cost-effective assembly configuration. This paper tries to address this gap by proposing a novel cost model to evaluate and predict assembly costs. The model allows a practical and straightforward comparison of different potential assembly configurations in order to guide the selection towards the most effective one. The proposed cost model considers several cost dimensions, including manufacturing, setup, prospective, retrospective, product quality and wellbeing costs. The cost estimation also considers learning effects on assembly time and quality, particularly relevant in low-volume and mass customised productions. Three real manufacturing case studies accompany the description of the model.

Keywords Collaborative robotics · Cost model · Assembly configuration · Low-volume productions · Learning process

1 Introduction

Major advances in robotics have made it possible to replace humans with automated systems in many production processes. Until a few years ago, a common goal of manufacturing managers was to develop so-called automated factories, i.e. factories where humans supervise the work of automated equipment performing all the operations necessary for producing goods. This paradigm achieved fruitful results in contexts based on the production of large volumes of standardised products since the financial investment in automated production lines was quickly repaid over time by lower production costs and higher production capacity.

Nowadays, most industrial sectors are experiencing an increasing demand for mass-customised and servitised products, i.e. market goods modified to satisfy specific customer needs [1, 2].

Mass customisation and the resultant increase in product variety urge the development of modern manufacturing systems combining the flexibility and personalisation of custom-made products with the low unit costs [3–5]. In this context, total automation is not always the most economically, organisationally and socially efficient choice [6].

The implementation of collaborative robots (cobots) can be advantageous in contexts where a high degree of flexibility is required [7] since it consents the employment of "hybrid" automation in which the strengths of robots and humans are combined [8–10]. Traditional industrial robots are usually isolated from workers to avoid physical contact with humans. On the contrary, cobots are cooperating robots that can work safely with human workers in a shared workspace [11]. Moreover, cobots are less expensive than traditional industrial robots and are easier and faster to reprogramme and move, allowing greater flexibility of use. These characteristics also enable cobots to be employed by small- and medium-sized companies where low volumes are produced and where the amount of available budget for investment is limited.

Cobots proved to be particularly performant in supporting humans in assembly tasks since they can set up precisely repeatable and monotonous tasks (e.g., bolting, nut driving, part fitting, insertion), consequently reducing the physical and mental workload of the operators and increasing performances in terms of productivity and quality [12].

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While cobots offer significant advantages; their deployment is still limited in manufacturing processes with high collaboration potential. Assembly is a typical process where collaborative robotics could provide substantial benefits, but its diffusion is limited by technological immaturity and lack of design tools helpful in promoting its deployment. Manufacturers are often faced with the choice of which assembly configuration to adopt. For this purpose, however, there is a lack of tools to guide decision-makers towards efficient decisions.

In order to bridge this gap, the present study tried to answer the following research questions (RQs):

(RQ1) *When is it cost-effective to introduce a collaborative robot in an assembly process?*
(RQ2) *What are the main components of the assembly cost that a decision-maker must take into account?*

Trying to address these questions, this paper provides a cost model capturing the most relevant decision drivers for the choice of the most cost-effective assembly configuration. The model shows how production volume, assembly lot sizes, quality requirements, technology and wellbeing costs influence the decision on the selection of assembly configuration. Learning processes that influence assembly performance in terms of productivity and defects are included in the model.

The formulation of the model is intended to be general, as it can be used for different assembly settings, and

practical, since it introduces some reasonable approximations simplifying the evaluation process.

The remainder of the paper is organised as follows. Section 2 introduces the conceptual background of this study. Section 3 describes the proposed cost model. Section 4 provides recommendations for the production throughput analysis. Three case studies in different manufacturing contexts are presented in Section 5. Finally, the concluding section summarises the contributions of the work, its limitations and possible future research.

2 Conceptual background

2.1 Collaborative robots

The concept of a collaborative robot is not new: More than 25 years ago, Colgate [13] defined the term *cobot* (short for *collaborative robot*) as a passive mechanical device used to aid humans in solving industrial tasks. Over the years, the concept has evolved and been enriched with additional elements. Table 1 shows some differences between traditional industrial robots and cobots.

In addition to the technical characteristics listed in Table 1, other elements differentiate roles and operations performed by cobots and industrial robots. According to Gil-Vilda et al. [14], cobots should satisfy the following requirements to achieve effective collaboration with humans:

Table 1 Characteristics of traditional robots and collaborative robots. Partially adapted from Cohen et al. [12]

	Industrial robots	Cobots
Role	Replacing a worker	Assisting a worker
Human interaction	Commands and programming assigning locations movements and gripping	Intelligent interaction: gesture recognition, speech recognition and anticipating operator moves
Camera and computer vision	External camera and external system	Built-in standard (as part of the cobot), coupled with artificial intelligence
Workspace	Separate safe workspace for robots and operators — usually fenced	Sharing the same workspace — no fencing
Work envelop	Essential and rigid	Not relevant
Rapid handling of disruptions and obstruction	Usually needs a full setup after disruption	Built-in standard
Reprogramming	Rare — requires a significant amount of time and specific competences	Frequent — rapid and feasible for the operators
Physical disruptions	Mostly hazardous, setup required for re-initiation	Safe with easy re-initiation
System self-awareness	Basic failure detection	Real-time monitoring of load on each axis and segment, tactile pressure and axis locations
Agility	Rapid motions	Slow motions (usually)
Payload	May be heavy	Not heavy (usually)
Acquisition cost	High	Low
Ability to work in a dynamic environment, possibly with moving entities	No	Yes

(i) mobility, i.e. the ability to easily move the cobot in the production plant,(ii) intelligence, i.e. the awareness of the resources and job characteristics, and their implications; (iii) connectivity, i.e. human–cobot communication, and cobot system communication; (iv) actuation, i.e. the ability to develop safe and dynamic trajectories; and (v) human-centricity, the support to the human operator from the physical, mental and psychosocial point of view. These features allow cobots to interact closely with operators and assist them in their activities.

The study of the technical aspects related to collaborative robotics is often accompanied by studying the human and social factors strongly impacted by the new technology [8, 9]. In these regards, Gervasi et al. [15] proposed a conceptual framework to assess HRC composed of 8 latent dimensions: autonomy, information exchange, team organisation, adaptivity and training, task, human factors, ethics and cybersecurity.

The cobot market is rapidly expanding because of their flexibility, ease of use and affordability. In industrial contexts, cobots are deployed for performing tasks of packing, assembling, palletising, welding, handling material, inspecting parts and products, loading/unloading machines, part cleaning, bin picking and kitting [16]. To date, however, the collaborative features of cobots are not fully exploited: cobots are often used to perform simple repetitive tasks with very limited interactions with human operators. A possible reason for this might be found in the lack of practical and quantitative tools capable of demonstrating the benefits of the technology in new application contexts.

2.2 Assembly operations and cobots

Assembly is the operation where component parts and subassemblies are integrated together to obtain the end manufactured goods (Hu et al., 2011b). Assembly lines usually consist of many workstations in charge of carrying out a specific set of tasks, and the product moves from one workstation to the next in a well-defined order [17].

Assembly tasks can be performed (i) manually by human operators, (ii) in collaboration between human operators and collaborative robots, or (iii) exclusively by robots specifically designed and programmed [18] (see Fig. 1).

Some assembly tasks still require the flexibility and dexterity of human operators. These characteristics make the human element still a vital part of assembly lines [19]. Consider, for example, the final assembly of a car that is still mainly performed by human operators,the assembly tasks require a dexterity that existing robotic systems are unable to satisfy [20].

The combination of a human operator's flexibility, dexterity and intelligence with the strength and precision of a robot allows for more efficient and effective assembly processes and improved worker wellbeing [21].
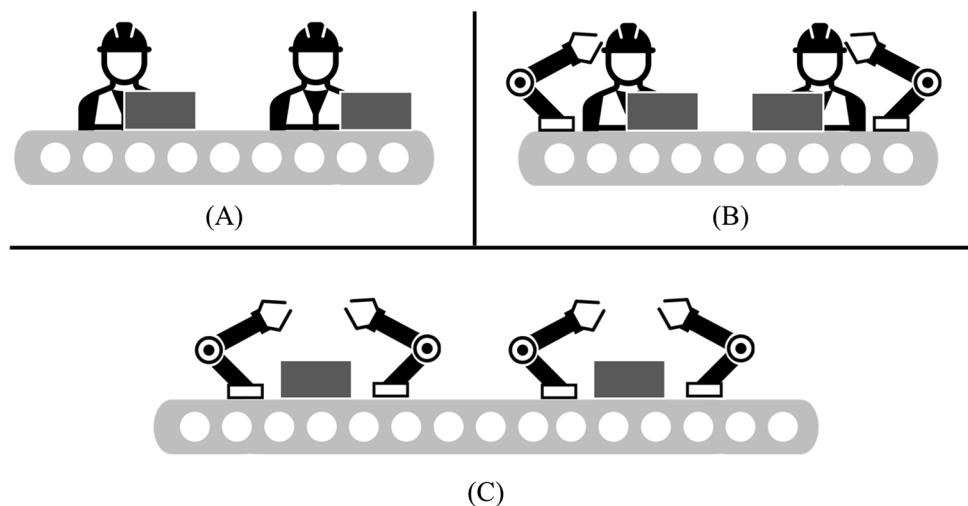
2.3 Evaluation and cost modelling of cobot implementation

A key aspect concerning the implementation of collaborative robots in industrial processes is the evaluation and prediction of production costs. In this view, some attempts have been made to define practical approaches and economic models to assess cobot deployment. Table 2 compares the state of the art on the topic comparing the different dimensions of analysis considered in the proposed models.

Bukchin and Tzur [17] developed a heuristic algorithm for the problem of designing a flexible assembly line when several equipment alternatives are available. The objective was to minimise total equipment costs.

Takata and Hirano [22] proposed a method for planning human and robot allocation in hybrid assembly systems to select the solution that minimises the expected total production cost, including robot investment and labour cost.

Fig. 1 Representation of different assembly configurations. **A** Manual assembly; **B** collaborative assembly; **C** automated assembly

Table 2 State of the art on evaluation and cost modelling of cobot implementation

References	Dimensions of analysis				
	Equipment costs	Labour costs	Quality costs	Production throughput	Operators' workload
Bukchin and Tzur [17]	x				
Takata and Hirano [22]	x	x			
Fast-Berglund et al. [23]			x	x	x
Dalle Mura and Dini [24]	x	x			x
Li et al. [25]	x				
Fager et al. [26]	x	x	x		
Peron et al. [27]	x	x		x	
Cohen et al. [12]	x			x	

Fast-Berglund et al. [23] investigated the deployment of cobots for O-ring assembly applying the methodology Dynamo + + for measurement and analysis of the level of automation (cognitive and physical), cycle time and quality.

Dalle Mura and Dini [24] presented a genetic algorithm to approach the assembly line balancing problem in the case of human–robot collaborative work. The aim of the proposed approach was the minimisation of: (i) the assembly line cost, evaluated according to the number of workers and equipment on the line, (ii) the number of skilled workers on the line and (iii) workers energy expenditures.

Li et al. [25] addressed the cost-oriented assembly line balancing problem with collaborative robots, where several different types of collaborative robots with varying costs of purchasing are available. A multi-objective mixed-integer programming model was developed to minimise the cycle time and the total collaborative robot purchasing cost.

Fager et al. [26] presented a model aiming at supporting economic assessment of cobot implementation considering operators, equipment and quality costs. The model includes the relative cost difference between a manual and a cobot-supported process.

Peron et al. [27] proposed a decision support system based on tactical-level variables (i.e. throughput, operator and equipment cost, operation time and type).

Cohen et al. [12] presented a summary of the major considerations related to cobot acquisition and deployment and provided a productivity analysis procedure that supports cobot acquisition and deployment decisions. Their work presented a computational technique to analyse and support this decision for a single workstation per se and for a station in an assembly line.

The presented papers address the problem of economic evaluation of cobot implementation by focusing on individual aspects or specific application contexts. A general cost model capable of including all cost dimensions is still missing.

The next section presents a proposal of a more general cost model to support assembly designers and managers in analysing the convenience of introducing cobots into a production line.

3 A general cost model

To support the introduction of cobots in assembly production lines, this section introduces a general cost model aimed at estimating the unit assembly costs. The model can support decision-makers in choosing the most cost-effective assembly configuration by taking into account relevant elements defining the total assembly cost of a single unit. The model is designed to be applied in production contexts characterised by small lot production. In particular, it considers the learning processes of human operators, both from the productivity and product quality point of view. Nevertheless, the model can also be successfully applied in mass production, characterised by large volumes of standardised products.

3.1 Notation

The following notations are used in the remainder of the paper:

i Assembly configuration (for example: $i=\{manual, collaborative, automated\}$)

C_{Ai} Unit assembly cost (€/unit)

C_{mi} Unit manufacturing costs (€/unit)

C_{si} Unit setup costs (€/unit)

C_{PCi} Unit prospective costs (€/unit)

C_{RCi} Unit retrospective costs (€/unit)

C_{q_i}	Unit quality costs (€/unit)
C_{w_i}	Unit wellbeing costs (€/unit)
c_o	Cost of operative assembly time (€/hours)
t_{ai}	Operative assembly time (hours)
$t(n)_i$	Operative assembly time for the n-th lot unit (hours)
$t(1)_i$	Operative time for the 1st lot unit (hours)
$\overline{t_{ai}}$	Average unit assembly time (hours)
t_{si}	Setup time attributable to the individual assembly operation (hours)
T_{si}	Total time required to setup the workstation. (hours)
c_{si}	Cost of setup time (€/hour)
b_i	Productivity leaning factor
φ_i	Productivity learning percentage ([0;1])
K_i	Total life-cycle cost of investments (€)
v_i	Service life of the equipment (years)
$\overline{N}$	Estimated lot size (unit)
L	Estimated number of lots processed in a year
$\overline{d_i}$	Average defectiveness ([0;1])
$d(n)_i$	Defectiveness related to the n-th lot unit ([0;1])
$d(1)_i$	Defectiveness related to the 1st lot unit ([0;1])
q_i	Quality learning factor
ϑ_i	Quality learning percentage ([0;1])
c_d	Average cost of a defective unit (€/unit)
RC_{TOT_i}	Total annual retrospective costs (€)
$CW_{TOT_{MAX}}$	Maximum wellbeing costs (€)
γ_i	Wellbeing costs reduction factor ([0;1])

t_{ws}	Duration of the work session (hour)
n_{ws}	Number of work sessions in a working day
e_{ws}	Efficiency in the use of the production resources (workforce and equipment) ([0;1])
WD	Number of working days in a year

Section 3.5 introduces some guideline for estimating model parameters.

3.2 Model assumptions

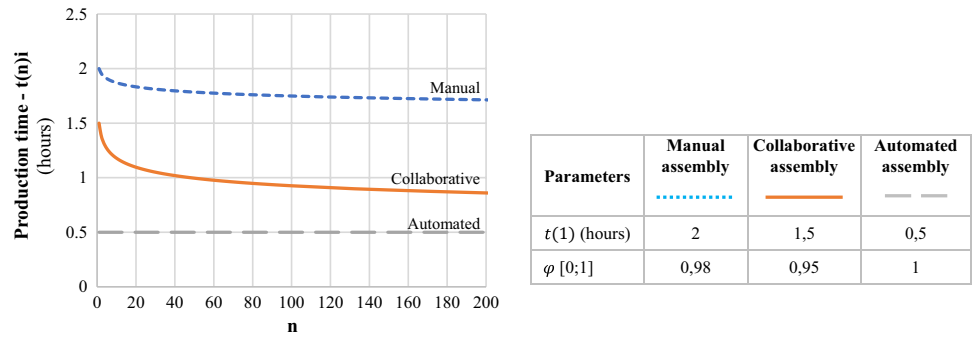Before developing the model, basic assumptions and features associated with modelling problem are provided:

a. In order to perform the assembly tasks, a specific set of equipment is required. Equipment costs vary according to the assembly configuration. Equipment costs are related to the overall expenditure arising in their entire life cycle (purchase, operating costs, maintenance, etc.).
b. The process throughput is ex-ante predefined.
c. The duration of the assembly task is deterministic and depends on the assembly configuration chosen. The implementation of an automatic or collaborative robotic systems can reduce operative time [28–30].
d. It is possible to estimate model inputs using (i) pre-tests, (ii) historical data from similar previous projects/implementations and (iii) the experience of the equipment/technology suppliers (see Section 3.5)
e. The defectiveness of the assembly process is deterministic and depends on the assembly configuration. The implementation of automatic or collaborative robotic systems can reduce assembly defectiveness [28–30].

3.3 Model formulation

The proposed model for assembly costs considers six different cost components:

- *Manufacturing costs* (C_m): referring to the cost of the time during which the human operator performs assembly operations.
- *Setup costs* (C_s): referring to the cost of the time during which the human operator setup the assembly station between one production lot and the next.
- *Prospective costs* (C_{PC}): referring to the acquisition of the relevant equipment required to perform the assembly process.
- *Retrospective costs* (C_{RC}): referring to the costs that will still occur if the currently implemented assembly configuration is modified.

Fig. 2 Fictitious examples of productivity learning curves in assembly operations

Parameters	Manual assembly ··········	Collaborative assembly ———	Automated assembly – – –
$t(1)$ (hours)	2	1,5	0,5
φ [0;1]	0,98	0,95	1

- *Product quality costs* (C_q): referring to the costs arising from the defectiveness of the assembly process.
- *Wellbeing cost* (C_w): referring to the costs resulting from excessive physical and cognitive workload for operators.

Similar to other analytical models in which the cost estimation is decomposed into a sum of multiple components [31], the unit cost of assembly in the i th assembly configuration can be calculated as follows:

$$C_{Ai} = C_{mi} + C_{si} + C_{PCi} + C_{RCi} + C_{q_i} + C_{wi} \ (\text{€}/unit) \quad (1)$$

3.3.1 Manufacturing costs

Unit manufacturing costs (C_m) can be calculated as the product of the cost of operative assembly time (c_o) and the required operative assembly time (t_a):

$$C_m = c_o \cdot t_a \ (\text{€}/unit) \quad (2)$$

The operative assembly time (t_a) is influenced by the number of tasks involved in the assembly process and their complexity. In mass productions, the assembly time can be approximated as a constant; it converges to a specific standard time (t_{std}) as the number of units produced increases. Conversely, in low-volume productions (small lots), the assembly time is strongly influenced by the learning processes, and the standard time is not reached. The smaller the production lots, the more significant the impact of learning processes on average assembly time.

According to one of the prevalent mathematical model, learning processes are described by a power model [32]. The time required to produce the n th lot unit in the i th assembly configuration is equal to:

$$t(n)_i = t(1)_i \cdot n^{-b_i} \quad (3)$$

where:

- n is the cumulative unit number;

- $t(1)_i$ is the operative time required to assembly the 1st lot unit, i.e. the initial productivity performance, in the i th assembly configuration;
- b_i is the learning productivity factor in the i th assembly configurations.

The learning productivity factor can be related to the learning productivity percentage φ by the following:

$$b_i = -\log_2(\varphi_i) \quad (4)$$

The smaller is the value of φ_i, the larger is the value of b_i and the higher is the productivity learning effect [33].

Figure 2 shows the examples of learning curves for an assembly operation performed in three different configurations: manual, collaborative and full automated (in this case, the production time can be considered almost constant over time). It can be observed that the support of cobots allows for shorter assembly times and faster learning with respect to manual configuration (Cohen et al., 2021).

The average unit assembly time ($\overline{t_{ai}}$) is influenced by the lot size, and it can be calculated as follows:

$$\overline{t_{ai}} = \frac{\sum_{n=1}^{\overline{N}} t(1)_i \cdot n^{-b_i}}{\overline{N}} \quad (5)$$

where $\overline{N}$ is the estimated production lot size.

Considering this, the unit manufacturing costs in the i th assembly configuration can be calculated as follows:

$$C_{mi} = c_o \cdot \overline{t_{ai}} \ (\text{€}/unit) \quad (6)$$

3.3.2 Setup costs

Setup times in an assembly line and related costs cannot be neglected in a real-world scenario. Unit setup costs (C_s) originate from the passive time required to reorganise the workstation according to production requirements. When switching production from one lot to the next, passive time caused by the need to change tools, reprogram robotic

systems or change the layout of the workstation should be taken into account.

In operations performed in manual configuration, setup times are usually very limited. However, the issue is quite different when robotic systems are implemented. Robotic systems cannot yet completely reprogram their activities autonomously, and consequently, human intervention is still needed to (i) select trajectories, (ii) reprogram task sequence and task allocation and (iii) change tools and grippers to be used [34].

Cobots are very flexible, can be moved with agility and reprogrammed very intuitively and quickly. High expertise is often not required to reprogram cobots. In contrast, traditional industrial robots usually cannot be moved, and their reprogramming is highly complex and time-consuming.

Unit setup costs (C_s) can be calculated as the product of the cost of setup time (c_s) and the time required to setup the assembly station attributable to an individual unit produced (t_s). Note that the cost of setup time may be very different from the cost of operative time because higher skills may be required for workstation setup. Unit setup costs vary depending on the assembly configuration and can be calculated as follows:

$$C_{si} = c_{si} \cdot t_{si} (\text{€}/unit) \tag{7}$$

The setup time that can be associated to the individual assembly operation is a function of the estimated lot size ($\overline{N}$):

$$t_{si} = \frac{T_{si}}{\overline{N}} \tag{8}$$

where T_{si} is the total time required to setup the workstation in the i th assembly configuration.

3.3.3 Prospective costs

Investments related to new instrumentation, equipment, operator support systems and robotic systems need to be included in the prospective costs. Prospective costs should include any cost that the current decision on assembly configuration can alter.

Unit prospective costs in the i th assembly configuration can be calculated as follows:

$$C_{PCi} = \frac{K_i/v_i}{\overline{N} \cdot L} (\text{€}/unit) \tag{9}$$

where K_i is the total life-cycle cost of investments needed to perform the i th assembly configuration, v_i is the service life of the equipment (expressed in years) in the i th assembly configuration, $\overline{N}$ is the estimated production lot size and L is the estimated number of lots processed in a year.

Unit prospective costs should consider only those costs affected by the current decision. So-called sunk costs, such as costs for instrumentation already purchased in the past, should not be considered. If the workstation is newly organised, all investments in equipment fall into this category.

3.3.4 Retrospective costs

Retrospective costs, on the other hand, emerge when the assembly systems already exist, and the decision maker has to choose whether and how to introduce changes. In these cases, there may be active costs due to past decisions that must be taken into account for future choices. A typical example of retrospective costs is the cost of employees that cannot be dismissed or allocated to other activities.

Unit retrospective costs in the i th assembly configuration can be calculated as follows:

$$C_{RCi} = \frac{RC_{TOTi}}{\overline{N} \cdot L} (\text{€}/unit) \tag{10}$$

where RC_{TOTi} are total annual retrospective costs in the i th assembly configuration.

3.3.5 Product quality costs

Product quality costs are caused by errors or failures in the assembly process that generate defects in the final product. Product quality costs have significant impact on production costs in many industries. Consider, for example, aerospace or precision manufacturing productions where product defectiveness is critical, and the presence of defects can imply very high economic costs. Product quality costs may be due to various factors, including re-manufacturing costs, costs for discarded products, image loss and after-sales repair costs [35–37].

As a first approximation, an estimate of product quality costs for the i th assembly configuration can be calculated as the product between the average defectiveness ($\overline{d}_i$), i.e. the proportion of defective assembled unit and the average cost of a defective unit (C_{d_i}):

$$C_{q_i} = \overline{d}_i \cdot c_{d_i} (\text{€}/unit) \tag{11}$$

Alternatively, more sophisticated quality cost estimation models can be applied whenever the application requires it. Some examples are the methods proposed by Caputo et al. [38], 36, 37, Fager et al. [26] and Verna et al. [39].

The defectiveness, as a first approximation, can be assumed constant for large-volume productions. However, similarly to productivity, defectiveness is also influenced by a learning process; consequently, the observed average defectiveness can be affected by the size of the assembled lot. The defectiveness related to the assembly of the n th

Fig. 3 Fictitious examples of defect learning curves in assembly operations
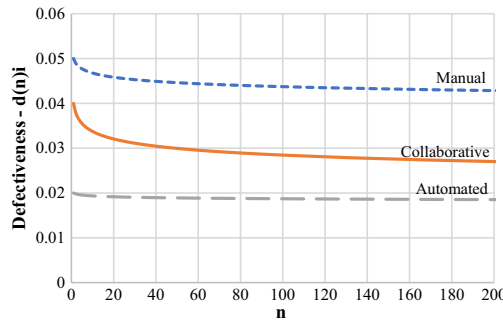
Parameters	Manual assembly	Collaborative assembly	Automated assembly
	▪▪▪▪▪▪	▬▬▬▬	▬ ▬ ▬
$d(1)$ [0;1]	0,05	0,04	0,02
ϑ [0;1]	0,98	0,95	0,99

unit in the i th assembly configuration can be calculated as follows [40]:

$$d(n)_i = d(1)_i \cdot n^{-q_i} \tag{12}$$

where:

- n is the cumulative unit number;
- $d(1)_i$ is the defectiveness related to the 1st unit, i.e. the initial quality performance, in the i th assembly configuration;
- $q_i = -\log_2(\vartheta_i)$ is the quality learning factor;
- ϑ_i is the quality learning percentage in the i th assembly configuration. The smaller is the value of ϑ_i, the larger is the value of q_i and the higher is the quality learning effect [41].

Figure 3 shows examples of quality learning curves that compare the performance of an assembly operation performed in manual, collaborative or automated configuration.

The cost of quality in the i th assembly configuration can be expressed as a function of the estimated lot size:

$$C_{q_i} = \overline{d}_i \cdot c_d (\text{€}/unit) \tag{13}$$

where $\overline{d}_i$ is the average defectiveness and can be calculated as follows:

$$\overline{d}_i = \frac{\sum_{n=1}^{\overline{N}} d(1)_i \cdot n^{-b_i}}{\overline{N}} \tag{14}$$

3.3.6 Wellbeing cost

In order to optimise both human wellbeing and overall system performance, physical and mental ergonomics need to be considered in the design of modern workplaces [42]. In this perspective, considering worker wellbeing costs is crucial in evaluating an assembly configuration.

The use of human support systems in repetitive and physically demanding tasks is often designed to promote the operator's wellbeing [8, 9]. Cobots can improve work conditions and can provide a valuable support to relieve human operators' physical and mental workload [43–46].

Highly advanced and quantitative wellbeing cost models are available in the literature [42]. However, for a preliminary analysis, a rough estimation of wellbeing costs in the i th assembly configuration can be taken into account as follows:

$$C_{w_i} = \frac{CW_{TOT_i}}{\overline{N} \cdot L} (\text{€}/unit) \tag{15}$$

where $CW_{TOT\,i}$ are the total wellbeing costs for the ith assembly configuration.

In order to further simplify the estimation of these parameters, $CW_{TOT\,i}$ can be approximately determined for a specific i th assembly configuration as the product between the wellbeing costs of the most onerous assembly configuration for the operator ($CW_{TOT_{MAX}}$) and a reduction factor specific for the i th assembly configuration (γ_i):

$$CW_{TOT_i} = CW_{TOT_{MAX}} \cdot \gamma_i \tag{16}$$

where $\gamma_i \in [0;1]$. If, for example, the implementation of cobots allows a 30% reduction in wellbeing costs with respect to the manual assembly configuration (considered the most onerous assembly configuration), then $\gamma_{collaborative\ assembly} = 0.7$.

3.4 Overall assembly cost

The overall assembly cost resulting from the proposed model is a function of (i) the specific input parameters of the process, (ii) the assembly configuration and (iii) the estimated lots size processed by the assembly station ($\overline{N}$). The output is a cost curve representing the cost of assembly of a single unit in relation to the average size of the processed lots. As an example, three cost curves for three different assembly configurations are shown in Fig. 4. Through the analysis of the cost curves, it is possible to identify the most cost-effective assembly configuration of a specific application.

For the fictitious example of Fig. 4, manual assembly is the most cost-effective choice when assembling lots are smaller

Fig. 4 Fictitious examples of cost curves for different assembly configurations. Different background colours highlight the most cost-effective assembly configurations as lot sizes vary: (A) manual assembly; (B) collaborative assembly; (C) automated assembly
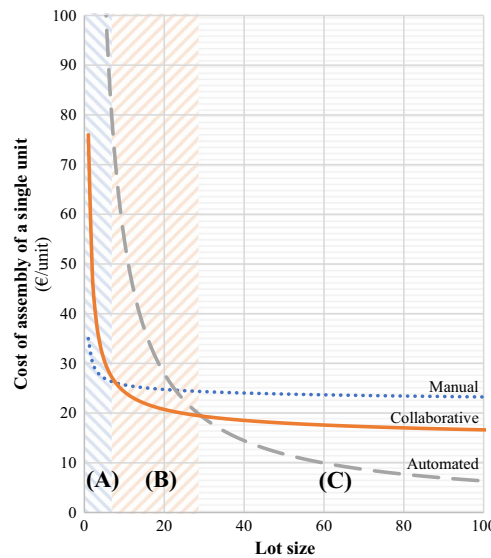
Parameters	Manual assembly	Collaborative assembly	Automated assembly
c_o [€/hour]	30	30	0
$t(1)$ [hour]	2	1,5	0,5
φ [0;1]	0,98	0,95	1
T_s [hour]	0,1	1	6
c_s [€/hour]	30	30	60
K [€]	25.000	150.000	1.000.000
v [years]	10	10	10
p [lot/year]	150	150	150
t_{ws} [hour /session]	8	8	8
n_{ws} [session/day]	1	1	1
e_{ws} [day]	0,8	0,8	1
WD	250	250	250
$d(1)$	0,05	0,03	0,01
ϑ [0;1]	0,97	0,95	0,99
c_d [€/defect]	100	100	100
RC_{TOT} [€/year]	0	0	0
$CW_{TOT\,MAX}$ [€/year]	2000	2000	2000
γ [0;1]	1	0,7	0

than eight units. The collaborative assembly configuration is the most cost-effective option if the estimated lot size is between 8 and 29. The automated assembly configuration is preferable for processes where the estimated lot size is above 29.

The cost curves highlighted by the model clearly show the potential of collaborative robotics to make small lot assembly processes more efficient.

3.5 Model parameter estimation

The prediction of the performance and features of a production process still at the design stage is a critical aspect, as it is usually performed at an early development phase characterised by the non-abundance of information and data to be used [31]. In order to make the proposed model easily applicable in real production contexts, Table 3 provides some suggestions for roughly estimating model parameters.

3.6 Preliminary sensitivity analysis

A sensitivity analysis can be conducted on the proposed cost model to identify which cost components had the greatest impact on the total cost. To perform the analysis, the individual cost components were preliminary assumed to be independent. The sensitivity analysis was conducted on the case study reported in Section 5.3 (input parameters are reported in Table 7 — scenario 2).

For each cost component, the impact on the assembly unit cost was calculated, as well as the impact that a 10% variation could have on the assembly unit cost. As an example, if

the manufacturing cost increases by 10% $\left(\frac{\Delta C_m}{C_m}\%\right)$, the impact on the total cost is as follows:

$$\frac{C_A' - C_A}{C_A} = \frac{\Delta C_A}{C_A}\% = \frac{C_m' - C_m}{C_A} \tag{17}$$

where C_A is the initial unit cost of assembly; C_m is the initial value of the cost of manufacturing; C_A' is the total unit increased cost of assembly; and C_m' is the increased value of the cost of manufacturing.

The output of this preliminary sensitivity analysis is reported in Table 4.

For this specific case study, the results of the sensitivity analysis showed that manufacturing costs, prospective costs and retrospective costs had the greatest impact on the total cost of assembly. This means that changes in these cost components had a significant effect on the overall cost of the assembly process. In particular, their variation had a correspondingly large impact on the total cost, showing that these cost components are sensitive to changes and are therefore important to consider when seeking to optimise or minimise costs. In contrast, again for the considered case study, setup costs, quality costs and wellbeing costs had a lesser impact on the total cost of assembly. These findings suggest that, while these cost components may still be worth considering as part of assembly costs, efforts to reduce or optimise them may have a less significant impact on the overall cost.

It is worth noting that the relative importance of different cost components may vary depending on the considered context. Overall, the sensitivity analysis provides interesting insights into the factors that drive the cost of

Table 3 Cost model parameter preliminary estimation

Parameters		Estimation
Cost of operative assembly time	c_o	The cost of operative assembly time includes the hourly cost of the worker employed in assembly activities and all related business costs (taxes, workers' compensation, insurances, cost of recruitment and training, protection equipment, etc.)
Operative assembly time for the 1st lot unit	$t(1)$	The operative time of each process is estimated based on methods-time measurement (MTM) The operation time of the robots is estimated as the sum of the motion, gripping and assembling times
Productivity learning percentage	φ	The productivity learning percentage is estimated using (i) historical data from similar previous projects/implementations and (ii) the experience of the equipment/technology suppliers
Setup time	T_s	The setup time can be estimated using (i) pre-tests, (ii) historical data from similar previous projects/implementations and (iii) the experience of the equipment/technology suppliers
Cost of setup time	c_s	The cost of operative assembly time includes the hourly cost of the worker employed in the workstation setup activities and all related business costs (taxes, workers' compensation, insurances, cost of recruitment and training, protection equipment, etc.). Note that this cost may be different from the cost of operative assembly time because the skills required of workers may be different
Total life-cycle cost of investments	K	The total life cycle cost of investments can be estimated by inquiring from the equipment/technology suppliers. It must include all costs that will be generated during the life cycle of the required equipment: purchase, maintenance, spare parts, upgrades, consumables, etc
Service life of the equipment	v	The service life of the equipment can be estimated by inquiring from the equipment/technology suppliers
Estimated number of lots processed in a year	L	The estimated number of lots processed in a year can be estimated from historical data and/or market forecasts
Estimated lot size (unit)	$\overline{N}$	The estimated lot size can be estimated from historical data and/or market forecasts
Duration of work session	t_{ws}	The duration of the work session can be estimated using historical data and/or forecasts
Number of work session in a working day	n_{ws}	The number of work session in a working day can be estimated using historical data and/or forecasts
Efficiency on the use of production resources (workforce and equipment)	e_{ws}	The efficiency on the use of production resources can be estimated using (i) historical data from similar previous projects/implementations and (ii) the experience of the equipment/technology suppliers
Number of working days in a year	WD	The number of working days in a year can be estimated using historical data and/or forecasts
Defectiveness related to the first unit	$d(1)$	The defectiveness related to the first unit can be estimated using (i) historical data from similar previous projects/implementations and (ii) the experience of the equipment/technology suppliers
Quality learning percentage	ϑ	The quality learning percentage can be estimated using (i) historical data from similar previous projects/implementations and (ii) the experience of the equipment/technology suppliers
Average cost of a defect	c_d	The average cost of a defect can be estimated as the sum of costs for re-manufacturing, discarded products, image loss and after-sales repair. In case the implementation involves a new assembly line, they can be estimated using: historical data from similar previous projects/implementations
Total annual retrospective costs	RC_{TOT}	Retrospective total annual costs emerge only in the case of already-established organisations. They can be calculated as the sum of all active costs that the organisation will face without productive returns resulting from choices that vary the assembly configuration
Maximum wellbeing costs	$CW_{TOT_{MAX}}$	The maximum wellbeing costs can be estimated as the sum of the overall costs related to absenteeism, presenteeism, production stops and occupational diseases They can be estimated using historical data from similar previous projects/implementations
Wellbeing cost reduction factor	γ	The wellbeing cost reduction factor can be estimated using (i) historical data from similar previous projects/implementations and (ii) the experience of the equipment/technology suppliers

Table 4 Result of the sensitivity analysis for the case study reported in Section 5.3

Cost component		Initial values (€/unit)	Impact on total cost of assembly	Increased values (+10%) (€/unit)	$\frac{\Delta C_A}{C_A}\%$
Manufacturing costs	C_m	8.96	47.89%	9.85	4.79%
Setup costs	C_s	0.11	0.60%	0.12	0.06%
Prospective costs	C_{PC}	2.00	10.69%	2.20	1.07%
Retrospective costs	C_{RC}	7.00	37.43%	7.70	3.74%
Product quality costs	C_q	0.15	0.82%	0.17	0.08%
Wellbeing cost	C_w	0.48	2.57%	0.53	0.26%
Unit cost of assembly	C_A	18.70	100%		

Fig. 5 Fictitious examples of productivity curves for different assembly configurations
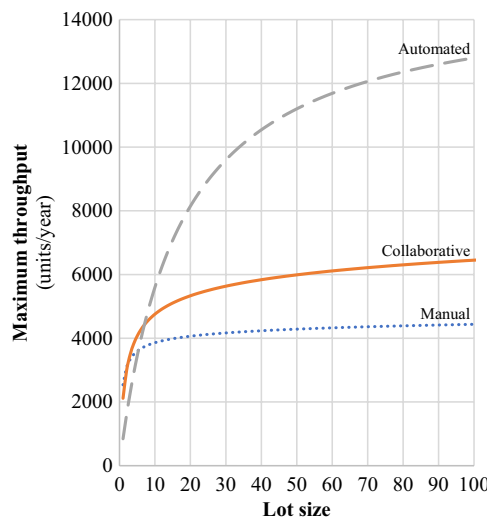
Parameters	Manual assembly	Collaborative assembly	Automated assembly
$t(1)$ [hour]	1	0,8	0,3
φ [0;1]	0,97	0,94	1
T_s [hour]	0,5	1	5
t_{ws} [hour/session]	8	8	8
n_{ws} [session/day]	2	2	2
e_{ws} [day]	0,85	0,85	0,95
WD	280	280	280

the assembly operations and can help decision-making about cost optimization strategies.

4 Production throughput analysis

Throughput analysis is essential for designing, operating and managing production systems. This aspect should also be included in the analysis to evaluate and select the best assembly configuration. Assembly configurations can perform differently and can provide distinct volumes of units. Figure 5 shows the maximum throughput for three different assembly configurations. It can be noted that the expected amount of units that the assembly station can process varies as the assembly configuration and estimated lot size change. An assembly configuration might perform better from an economic point of view than the others, but it could not be sufficiently productive for the required demand. In this view, the cost analysis should always be complemented by a productivity analysis to verify if the selected assembly configuration can fulfil the required demand.

A rough estimate of the maximum annual throughput for the ith assembly configuration can be calculated as follows:

$$Maximum\ throughput_i = \frac{t_{ws} \cdot e_{ws} \cdot n_{ws} \cdot WD}{\overline{t_{ai}} + t_{si}} \quad (18)$$

where:

- t_{ws} is the duration of the work session
- e_{ws} is the efficiency in the use of the production resources (workforce and equipment)
- n_{ws} is the number of work sessions in a working day
- WD is the number of working days in a year
- $\overline{t_{ai}}$ is average unit assembly time
- t_{sj} is setup time attributable to the individual assembly operation

The maximum annual throughput should be compared with throughput required by the production system:

$$Required\ throughput = \overline{N} \cdot L \quad (19)$$

where:
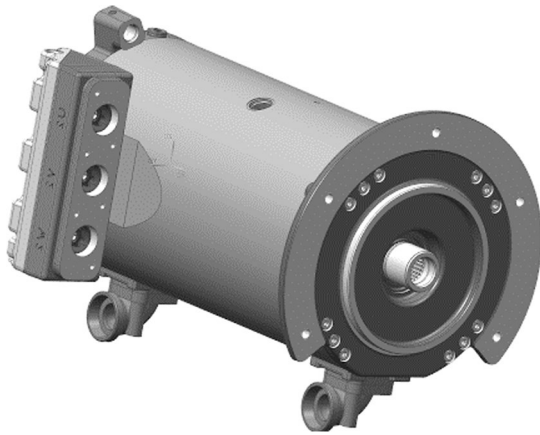
Fig. 6 Schematic representation of the assembled product. Electric motor for agricultural machinery

- $\overline{N}$ is the estimated lot size
- L is the estimated number of lots processed in a year

The ith assembly configuration allows the required demand to be fulfilled, if the following condition is satisfied:

$$Required\ throughput \leq Maximum\ throughput_i \qquad (20)$$

5 Case studies

This section aims to show the use of the proposed model. The cost model is applied to three different case studies, each showing how process variables can influence technology deployment choices in assembly processes.

5.1 Case study 1 — Choice of the best assembly configuration

The first case study concerns the final assembly process of an electric motor for agricultural machinery (see an exemplificative representation of the product in Fig. 6). The assembly process is implemented in a medium-sized manufacturing company that, on average, produces 150 production lots per year, each consisting of about 15 units.

A decision must be taken whether to perform the final assembly operation in a manual, collaborative or fully automated configuration. Estimated model parameters for the three assembly configurations are shown in Table 5.

Figure 7A shows the cost curves for the three configurations related to the case study. The choice regarding the most appropriate assembly configuration clearly depends on the estimated lot size (see Fig. 7A). The manual assembly configuration appears to be the most cost-effective solution for

the assembly of a lot composed of less than six units. The collaborative assembly configuration is more convenient for productions with lot sizes between 6 and 21. The automated assembly configuration is progressively more economically efficient for the assembly of lot sizes larger than 21.

In our case study ($\overline{N}$ =15), collaborative assembly appears to be the most efficient configuration.

As previously introduced, production capacity must also be taken into account. Figure 7B shows the maximum throughputs for the three assembly configurations under consideration. In detail, the manual configuration is not able to satisfy the demand ($\overline{N} \cdot L = 2250\ units$). In contrast, for lots with an estimated size of 15 units, the collaborative assembly configuration can generate a maximum throughput of around 2600 units per year, which is higher than the required throughput.

From the reported evidence (see Fig. 7), we observed that the collaborative configuration is the most efficient solution for the assembly process under investigation.

5.2 Case study 2 — Effects of product quality costs

The second case study focuses on the effects of product quality costs on the selection of the assembly configuration. The case concerns the design of a new assembly station for actuators used in the aerospace industry (see an exemplificative product in Fig. 8). The assembled unit is a critical component, and the presence of defects can compromise its operation. For this reason, the costs of the occurrence of defects are very high. The process under analysis involves the assembly of highly customised products, and each production lot includes one or two units.

In the past, the company considered the implementation of a fully automated assembly process to reduce the defectiveness of final products. However, it was estimated that the production costs were too high. The implementation of collaborative robots to support the operator in the final assembly operations is to be evaluated. In detail, it was estimated that cobot deployment could reduce assembly defectiveness. The model parameters for the three potential assembly configurations are reported in Table 6. Two different scenarios have been analysed, the first in which defect costs are limited and the second in which defect costs are the actual costs of the company (high cost of defects).

Figure 9 shows the cost curves of the three assembly configurations in the two scenarios (low defect cost, high defect cost). It is evident that collaborative configuration performs better than manual configuration even for very small lots (also for single unit lots), when product quality costs are high and collaborative automation enables defectiveness reduction.

Table 5 Case study 1: final assembly process of an electric motor for agricultural machinery. Model input parameters

Parameters		Units of measurement	Manual process	Collaborative process	Automated process
Cost of operative assembly time	c_o	[€/hour]	30	30	0
Operative assembly time for the 1st lot unit	$t(1)$	[hour]	2	1,5	0,5
Productivity learning percentage	φ	[0;1]	0,98	0,95	1
Setup time	T_s	[hour]	0,1	1	6
Cost of setup time	c_s	[€/hour]	30	30	60
Total life-cycle cost of investments	K	[€]	25.000	150.000	1.000.000
Service life of the equipment	v	[years]	10	10	10
Estimated number of lots processed in a year	L	[lot/year]	150	150	150
Duration of work session	t_{ws}	[hour /session]	8	8	8
Number of work session in a working day	n_{ws}	[session/day]	1	1	1
Efficiency on the use of production resources (workforce and equipment)	e_{ws}	[0;1]	0,8	0,8	0,95
Number of working days in a year	WD	[day]	250	250	250
Defectiveness related to the first unit	$d(1)$	[0;1]	0,05	0,03	0,01
Quality learning percentage	ϑ	[0;1]	0,97	0,95	0,99
Average cost of a defect	c_d	[€/defect]	100	100	100
Total annual retrospective costs	RC_{TOT}	[€/year]	0	0	0
Maximum wellbeing costs	$CW_{TOT_{MAX}}$	[€/year]	2000	2000	2000
Wellbeing cost reduction factor	γ	[0;1]	1	0,7	0

Fig. 7 Case study 1: final assembly process of an electric motor for agricultural machinery. (**A**) Cost curves for three different assembly configurations. (**B**) Productivity curves for three different assembly configurations
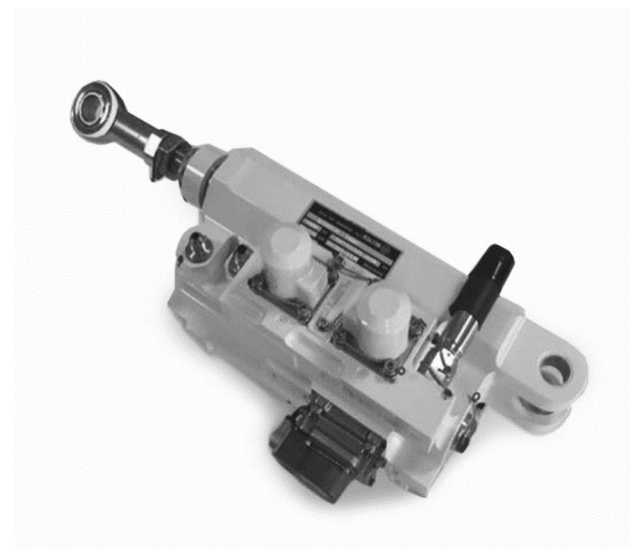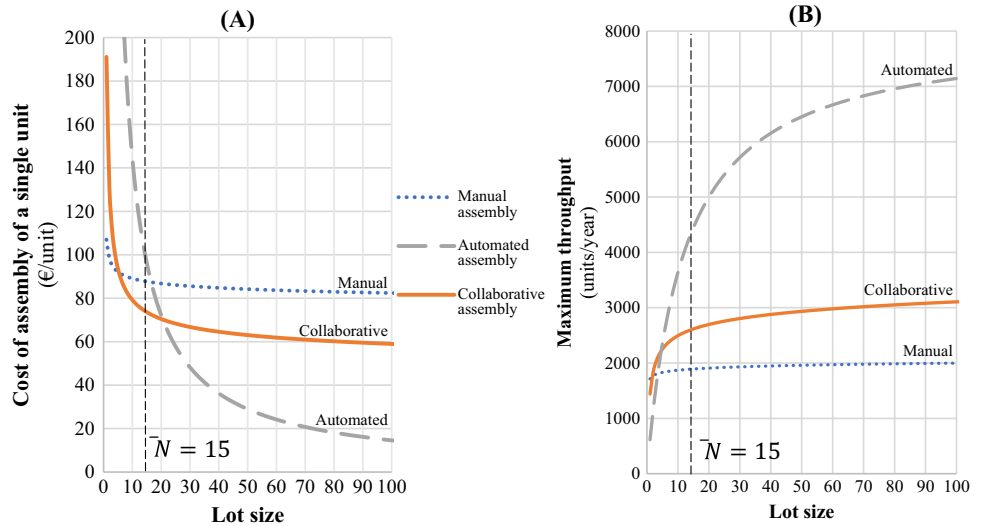
Fig. 8 Schematic representation of the assembled product — actuator used in the aerospace industry

The assembly of small lots is more convenient in the manual configuration in the scenario with limited costs of defects. In contrast, the collaborative assembly configuration becomes more cost-effective if high costs of defects are considered. In this case, the expenses of the necessary technological equipment and the costs of cobot setup are largely repaid by the improved production performance in terms of quality and productivity.

Figure 10 shows that all three assembly configurations allow the production demand to be satisfied.

5.3 Case study 3 — Effects of retrospective costs

This last case study aims to show the effect of retrospective costs on the assembly configuration choice. In previous case studies, the design of the workstation regarded assembly processes that were either new or where the existing resources were allocated to other operations. In this sense, the two previous case studies did not consider retrospective costs.

This case study concerns an existing assembly process of premium leather shoes. On average, about 5,000 pairs of shoes are produced each year, divided into 50 lots of around 100 units each. The process involves assembling, stitching and gluing the different shoe components. Two workers were handling the assembly tasks in two work shifts. Consideration is being given to how to make the assembly process more efficient. Specifically, the aim was to evaluate whether:

1) Automating the process with the acquisition of a fully automated robotic system, thus excluding the two workers from the assembly process;
2) Supporting a human worker with a collaborative robot. In this case, the increased efficiency of the assembling process allows the number of workers involved in each working shift to be reduced to 1.
3) Continuing to assemble the shoes manually without making relevant investments.

The costs of workers not employed in the assembly process should be considered as retrospective costs since for the company it is not possible to dismiss or assign workers to other activities.

The model parameters for the three potential assembly configurations are reported in Table 7. Two different scenarios were developed (the first one does not consider

Table 6 Case study 2. Scenario 1: limited costs of defects. Scenario 2: high costs of defects. Model input parameters

Parameters		Units of measurement	Manual process	Collaborative process	Automated process
Cost of operative assembly time	c_o	[€/hour]	30	30	0
Operative assembly time for the 1st lot unit	$t(1)$	[hour]	3	2,5	1
Productivity learning percentage	φ	[0;1]	0,98	0,95	1
Setup time	T_s	[hour]	0,05	1	12
Cost of setup time	c_s	[€/hour]	30	30	60
Total life-cycle cost of investments	K	[€]	15.000	200.000	1.800.000
Service life of the equipment	v	[years]	10	10	10
Estimated number of lots processed in a year	L	[lot/year]	250	250	250
Duration of work session	t_{ws}	[hour/session]	8	8	8
Number of work session in a working day	n_{ws}	[session/day]	1	1	1
Efficiency on the use of production resources (workforce and equipment)	e_{ws}	[0;1]	0,9	0,9	0,95
Number of working days in a year	WD	[day]	250	250	250
Defectiveness related to the first unit	$d(1)$	[0;1]	0,15	0,05	0,02
Quality learning percentage	ϑ	[0;1]	0,97	0,95	0,99
Average cost of a defect	c_d	[€/defect]	Scenario 1: 10 Scenario 2: 1000	Scenario 1: 10 Scenario 2: 1000	Scenario 1: 10 Scenario 2: 1000
Total annual retrospective costs	RC_{TOT}	[€/year]	0	0	0
Maximum wellbeing costs	$CW_{TOT_{MAX}}$	[€/year]	2000	2000	2000
Wellbeing cost reduction factor	γ		1	0,7	0

Fig. 9 Case study 2. Cost curves for three different assembly configurations

Scenario 1:
Limited cost of defects

Scenario 2:
High cost of defects
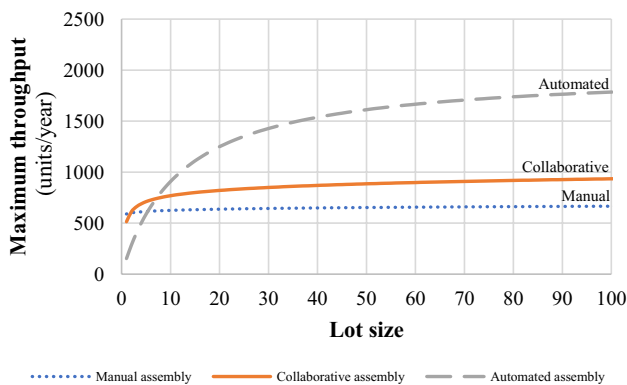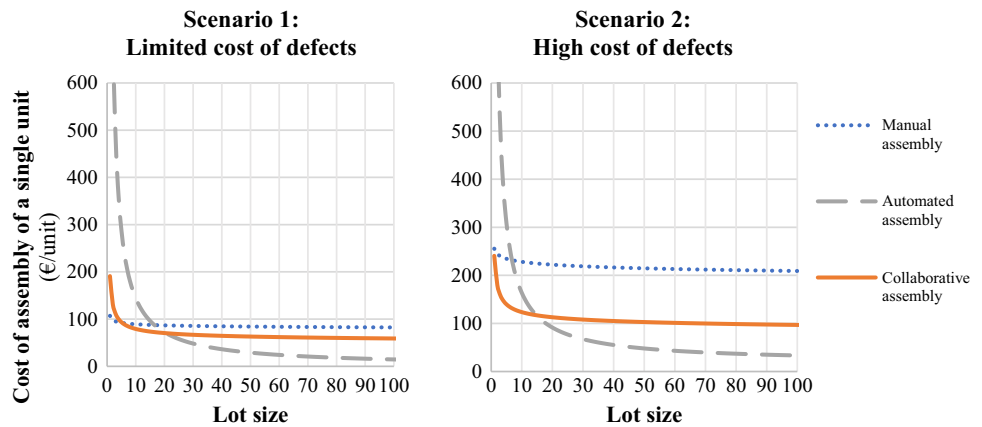
Fig. 10 Case study 2. Productivity curves for three different assembly configurations

retrospective costs, while the second one also includes retrospective costs).

The model provides the cost curves shown in Fig. 11.

Not considering retrospective costs, the automated assembly configuration appears to be the most cost-effective solution. On the contrary, the collaborative assembly configuration emerges as the most cost-effective alternative when considering the existing human resources and their related costs.

Figure 12 shows that the analysed collaborative assembly configurations allow the production demand (5000 unit) to be satisfied.

6 Discussion and conclusions

The main objective of this research was to explore how to evaluate the adoption of collaborative robotics in industrial assembly processes. To achieve this goal, a new cost model that takes into account the main factors that influence the selection of an assembly configuration, such as

manufacturing costs, setup costs, prospective costs, retrospective costs, product quality costs and wellbeing costs, was developed. Importantly, the model also considers the learning dynamics associated with productivity and quality, which are especially relevant in small batch productions. Overall, this study provides a comprehensive framework for evaluating the potential costs and benefits of adopting collaborative robotics in assembly operations.

Three application cases followed the presentation of the proposed model. The preliminary findings suggests that the use of collaborative robots in assembly operations can be a cost-effective alternative to manual or fully automated configurations. Specifically, the deployment of cobots is likely to be beneficial when (i) the assembly lot size is small, (ii) cobots can help reduce defects and resulting quality costs and (iii) it is not possible to dismiss or reallocate existing workers. These conditions are often present in assembly production processes in small- or medium-sized enterprises (SMEs) and in manufacturing contexts that involve mass customization. Our findings imply that cobots can be a valuable tool for improving the efficiency and cost-effectiveness of assembly operations in these types of settings.
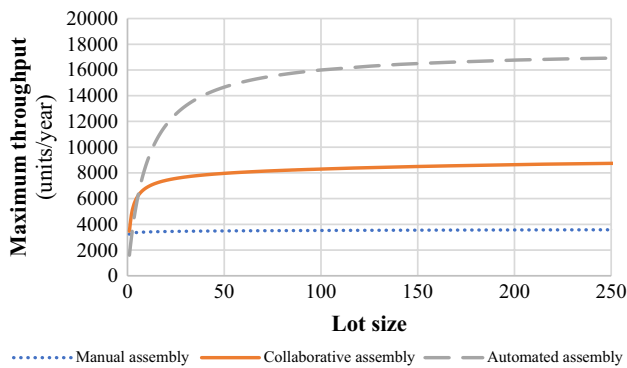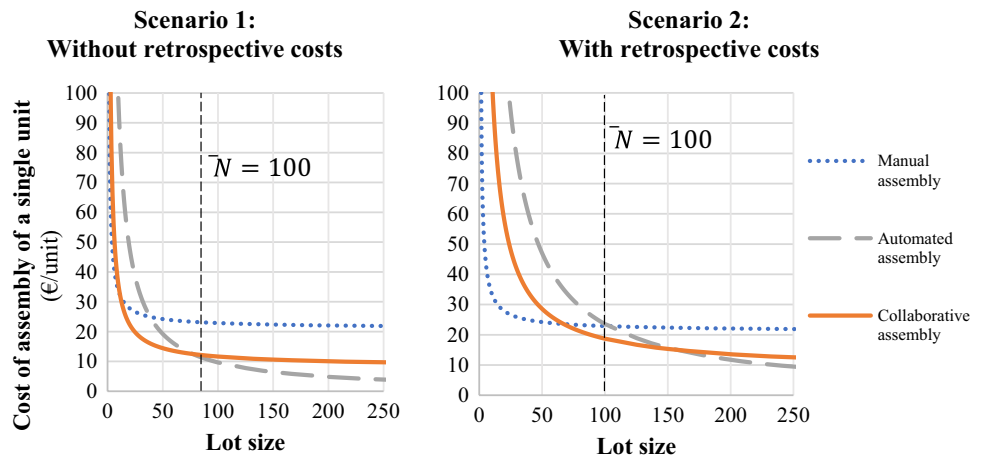
The deployment of cobots has been shown to have positive effects on job retention, worker wellbeing and industrial production performance [41]. However, a number of technological, organisational and economic barriers still hinder the widespread adoption of cobots. The cost model proposed in this study may be useful for policy makers as they develop targeted interventions to encourage the use of cobots in manufacturing companies. These interventions could help overcome some of the barriers to adoption and facilitate the integration of cobots into manufacturing operations.

The model developed in this study was specifically designed for applications related to assembly processes. However, with slight modifications, it can be applied to a wide range of other situations where a decision needs to be made about whether to fully automate or partially automate a manufacturing process using collaborative robots. This flexibility makes the model

Table 7 Case study 3. Scenario 1: without retrospective costs. Scenario 2: with retrospettive costs. Model input parameters

Parameters		Units of measurement	Manual process	Collaborative process	Automated process
Cost of operative assembly time	c_o	[€/hour]	15	15	0
Operative assembly time for the 1st lot unit	$t(1)$	[hour]	1,5	0,7	0,3
Productivity learning percentage	φ	[0;1]	0,99	0,97	1
Setup time	T_s	[hour]	0,05	0,75	3
Cost of setup time	c_s	[€/hour]	15	15	15
Total life-cycle cost of investments	K	[€]	25.000	100.000	450.000
Service life of the equipment	v	[years]	10	10	10
Estimated number of lots processed in a year	L	[lot/year]	50	50	50
Duration of work session	t_{ws}	[hour /session]	8	8	8
Number of work session in a working day	n_{ws}	[session/day]	2	2	2
Efficiency on the use of production resources (workforce and equipment)	e_{ws}	[0;1]	0,90	0,90	0,95
Number of working days in a year	WD	[day]	330	330	330
Defectiveness related to the first unit	$d(1)$	[0;1]	0,05	0,02	0,01
Quality learning percentage	ϑ	[0;1]	0,97	0,95	0,99
Average cost of a defect	c_d	[€/defect]	10	10	10
Total annual retrospective costs	RC_{TOT}	[€/year]	Scenario 1: 0 Scenario 2: 0	Scenario 1: 0 Scenario 2: 35.000	Scenario 1: 0 Scenario 2: 70.000
Maximum wellbeing costs	$CW_{TOT_{MAX}}$	[€/year]	2.000	2.000	2.000
Wellbeing cost reduction factor	γ	[0;1]	1	0,7	0

Fig. 11 Case study 3. Cost curves for three different assembly configurations

Scenario 1: Without retrospective costs

Scenario 2: With retrospective costs

$\bar{N} = 100$

$\bar{N} = 100$

Manual assembly
Automated assembly
Collaborative assembly

Fig. 12 Case study 3. Productivity curves for three different assembly configurations

a useful tool for evaluating the potential benefits and costs of implementing cobots in various types of manufacturing contexts.

One of the main limitations of this study is that it only focuses on the evaluation of a single assembly station. While this allows the potential benefits of deploying cobots in a specific setting to be examined, it does not provide a complete picture of how cobots might perform in a more complex and dynamic environment like an assembly line. Therefore, in future research, it is needed to extend the model to consider the deployment of cobots in a variety of assembly stations, with the goal of identifying the most suitable locations for integrating these technologies.

Additionally, it is worth noting that the calculation of certain cost drivers, such as those related to quality and worker wellbeing, involves some level of approximation. This was done in order to create a model that is both easily applicable in real-world manufacturing contexts and readily understandable by a wide range of stakeholders. However, we recognise that these approximations may not capture all

of the nuances of how cobots impact these important factors. Therefore, further modelling work is needed to determine how to more accurately assess the impact of collaborative robotics on the above-mentioned costs.

Declarations

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